



**IVAN ZATKOVICH**  
PRINCIPAL CONSULTANT

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**COMPANY PROFILE**

eComp Consultants is a firm providing expert witness litigation and consulting services in connection with intellectual property litigation in the areas of technology, telecommunications, Ecommerce and Multimedia. eComp Consultants consists of a collaborative staff of senior industry experts and executives. Ivan Zatkovich founded the company in 2000. Today he serves as principal consultant providing expert services and leadership for the companies testifying and consulting experts. Mr. Zatkovich has 30+ years, experience in the computer science, computer networks, and software engineering.

**AREAS OF EXPERTISE**  
MULTIMEDIA INCLUDING

- Digital Media Distribution
- Network, Internet, Search Engine Optimization
- Digital Rights Management - DRM
- Streaming video, CAD, video conferencing
- Gaming, Mobile Devices, Media Players
- Storage including Disk, Memory and Flash

**PROFESSIONAL SERVICES**  
SUMMARY OF SERVICES:

- Expert Reports: IP, contract disputes, copyright, trademark
- Prior Art Analysis: Triage & Detailed Analysis
- Software project analysis, code review
- Special Services for multi-defendant cases
- Deposition and Trial Testimony
- Damages, valuation

**PROFESSIONAL EXPERIENCE**  
SUMMARY OF INDUSTRY EXPERTISE

- 30+ years IT & Computer Science
- Internet and eCommerce – 18 years (Amazon, GEICO)
- Telecommunications – 11 years (Verizon, Alcatel)
- Digital Media - 18 years (McGraw Hill, Digital Equipment)
- Banking, Insurance and Financial – 7 years (Citicorp, Hartford)

**PRINCIPAL CONSULTANT / EXPERT WITNESS**  
– 20+ YEARS

- Patent litigation consulting, IPR filings, Non-infringement, Infringement, 101 declarations
- Software contract and due diligence consulting for disputes involving custom software projects
- Copyright, Trade Marks, Trade Secrets Litigation

**SAMPLE OF EXPERT TESTIFYING CASES:**

*Securus v. Global Tel\*Link - IPRs, CBMs*

Expert for Central Recording of media. Coordination of multiple recording devices for monitoring and analyzing inmate calls and conversations. Automated trigger events for device activation and bookmarking.

*Black Hills v. Samsung, Toshiba, LG, Panasonic - Patent Litigation - INV#337-TA-882-ITC*

Testifying Expert on Media Players, Playlist management and execution. Performed media transmission and control testing using a combination of media devices (Mobile phones, tablets, Smart TVs) and media players (Google Play, Pandora, Spotify, Samsung Music Hub, Amazon Cloud, iHeartRadio).

*Black Hills v. Sonos - 2:14-CV-00486 SJO (PJWx) (California Western Division) - Patent Litigation, IPRs*

Testifying Expert on the encoding, transmission, control and playback of multiple audio streams from multiple sources through a single media player and/or controller. Including synchronization and rebroadcast of digital audio to/from multiple devices.

*Zamora v. lastfm, CBS, Pandora, et.al. - 09-20940-CIV-MORENO (S.D. FL 2010) - Patent Litigation*

Testifying Expert for browser based and desktop based audio players, playlist control, and streaming.

*Bear Creek Technologies v. Verizon et.al. - 1:11-cv-00880-TSE-JFA (E.D. Virginia) - Patent Litigation*

Testifying Expert on digital media distribution, video, television, and voice transmission and routing, FiOS and VoIP standards (RTP, SIP, ONT, G.711, H323).

*MQ Gaming, LLC et al v. LEGO Systems, Inc. et al [Duane Morris LLP] - Patent Infringement*

Testifying Expert for the design and manufacture of video game input devices including wired gamepads and RFid based game figures. Developed design and construction specifications for alternate input devices as non-infringing designs.